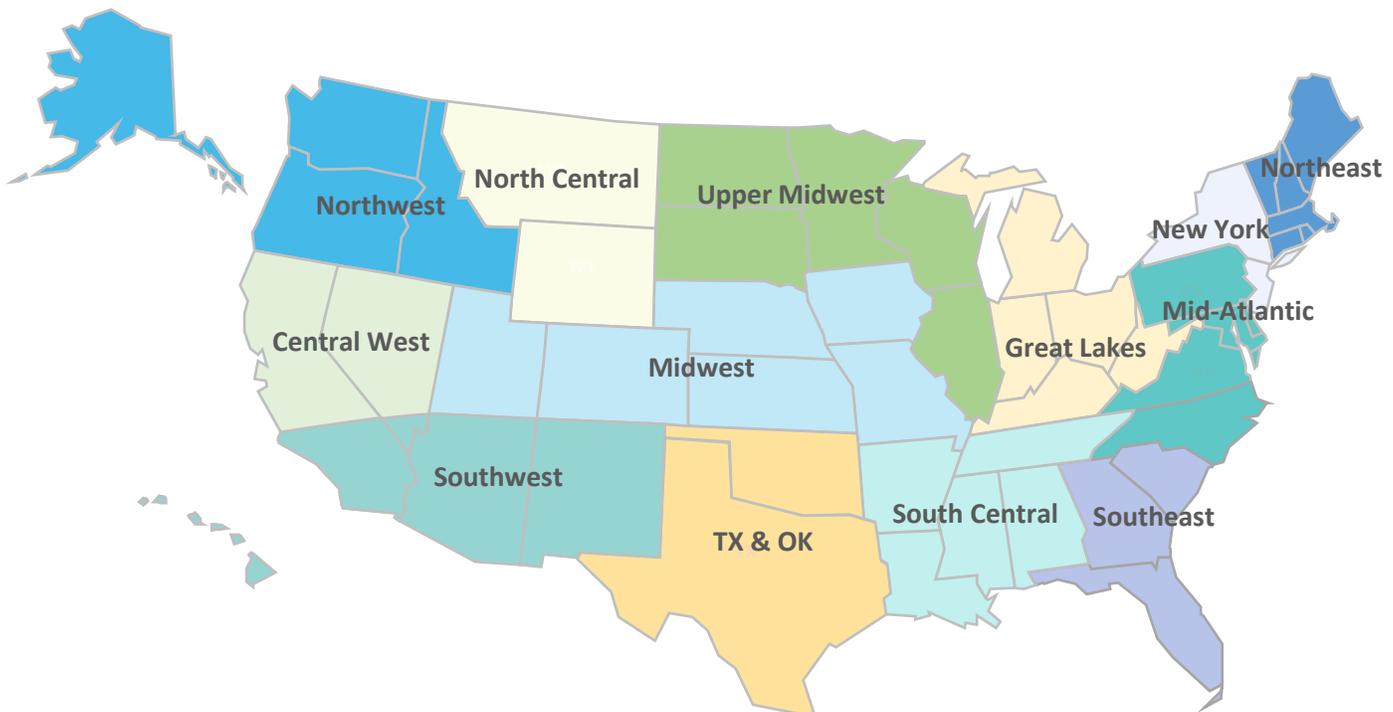


Workforce Benefits Regional Sales Map and Contact Sheet



REGION	REGIONAL SALES MANAGER
Great Lakes – East TN, IN, KY, MI, OH, WV	Scott Aniel Scott.Aniel@PacificLife.com (248) 561-5880
Mid-Atlantic – DC, DE, MD, NC, PA, VA	Justin Zimmerman Justin.Zimmerman@PacificLife.com (919) 745-9319
South Central – AL, AR, LA, MS, West TN	Sidney Kidder Sidney.Kidder@PacificLife.com (662) 292-0939
Southeast – FL, GA, SC	Jason Addy Jason.Addy@PacificLife.com (803) 667-0914
Texas & Oklahoma – OK, TX	Jeff Sterling Jeff.Sterling@PacificLife.com (972) 214-8700
Upper Midwest – IL, WI, MN, ND, SD	Greg Hodge Greg.Hodge@PacificLife.com (630) 222-1713
Midwest – IA, KS, MO, NE, CO, UT	Drew Roberts Drew.Roberts@PacificLife.com (314) 749-6877
Northeast – CT, MA, ME, NH, RI, VT, NY, NJ	Mike Barry Mike.Barry@PacificLife.com (978) 376-7940
Southwest – AZ, So. CA, Las Vegas NV, NM	Steve Porath Steve.Porath@PacificLife.com (815) 690-5177
Central West – No. CA, Reno NV	TBD
New York – NJ, NY	TBD
North Central – MT, WY	TBD
Northwest – AK, ID, OR, WA	TBD

Sales Representatives

GREAT LAKES		Regional Sales Manger: Scott Aniel
Eastern Michigan, Upper Peninsula	Scott Aniel Scott.Aniel@PacificLife.com (248) 561-5880	
Western Michigan, Northwest Michigan	Dawn Brown Dawn.Brown@PacificLife.com (616) 446-0072	
Metropolitan Detroit Michigan	Karl Simms Karl.Simms@PacificLife.com (248) 705-8299	
Ohio, West Virginia	Shawn Krysty Shawn.Krysty@PacificLife.com (216) 402-4124	
Ohio, Kentucky, Indiana	TBD	
MID-ATLANTIC		Regional Sales Manager: Justin Zimmerman
Delaware, Pennsylvania, Southern New Jersey	Mike Fitzpatrick Michael.Fitzpatrick@PacificLife.com (484) 432-5306	
Maryland, District of Columbia	TBD	
North Carolina (Charlotte, Winston Salem, Greensboro)	Jeremiah Buck Jeremiah.Buck@PacificLife.com (704) 287-8786	
Virginia, North Carolina	Nick Margherio Nick.Margherio@PacificLife.com (314) 255-6984	
SOUTH CENTRAL		Regional Sales Manager: Sidney Kidder
Mississippi & West Tennessee	Sidney Kidder Sidney.Kidder@PacificLife.com (662) 292-0939	
Arkansas	Jamie O'Connor Jamie.Oconnor@PacificLife.com (248) 978-4571	
Louisiana	Andy Schoppert Andy.Schoppert@PacificLife.com (469) 525-0865	
Tennessee	Eric Beaven Eric.Beaven@PacificLife.com (615) 218-8322	
Alabama	Brand Spragins Brand.Spragins@PacificLife.com (931) 922-6286	
SOUTHEAST		Regional Sales Manager: Jason Addy
Georgia	Cara Scopelitis Cara.Scopelitis@PacificLife.com (770) 742-5372	
Florida	TBD	
South Carolina	Nick Brown Nick.Brown2@PacificLife.com (803) 322-1992	
TEXAS & OKLAHOMA		Regional Sales Manager: Jeff Sterling
West Texas: Dallas, Fort Worth	Matt Davis Matt.Davis@PacificLife.com (817) 773-5502	
South Texas: Greater Austin	Crayton Davidson Crayton.Davidson@PacificLife.com (512) 791-1728	
South Texas: San Antonio, El Paso, Houston	Grayson Moore Grayson.Moore@PacificLife.com (713) 898-1607	
Oklahoma, West Texas: Dallas, Forth Worth	Travis Martin Travis.Martin@PacificLife.com (214) 842-3790	
UPPER MIDWEST		Regional Sales Manager: Greg Hodge
Illinois	Paul Zeman Paul.Zeman@PacificLife.com (815) 721-5833	
Minnesota, North Dakota, South Dakota	Courtney Hanson Courtney.Hanson@PacificLife.com (480) 634-3634	
Wisconsin	TBD	
MIDWEST		Regional Sales Manager: Drew Roberts
Nebraska	Tammy Martin Tammy.Martin@PacificLife.com (402)812-2227	
Kansas City Missouri	Andy Engelmann Andy.Engelmann@PacificLife.com (913) 522-1247	
St. Louis & Mid-Missouri	Annie Kremer Annie.Kremer@PacificLife.com (618) 960-1684	
St. Louis	Pete Buschbacher Pete.Buschbacher@PacificLife.com (314) 619-6379	
Colorado, Utah	Brody Kelley Brody.Kelley@PacificLife.com (978) 857-3596	
Kansas City Missouri & Des Moines Iowa	Bryan Danford Bryan.Danford@PacificLife.com (816) 809-4713	
SOUTHWEST		Regional Sales Manager: Steve Porath
Arizona, New Mexico	Steve Porath Steve.Porath@PacificLife.com (815) 690-5177	
Nevada	Rebecca Purdy Rebecca.Purdy@PacificLife.com (702) 557-1123	
Norther California	McKenzie Popick McKenzie.Popick@PacificLife.com (925) 583-4743	
Southern California	Lou Hingston Lou.Hingston@PacificLife.com (323) 369-3777	
NORTHEAST		Regional Sales Manager: Mike Barry
Massachusetts	Mike Barry Mike.Barry@PacificLife.com (978) 376-7940	
New York & Northern New Jersey	Ryan Doyle Ryan.Doyle@PacificLife.com (973) 214-7186	
Connecticut, Maine, New Hampshire, Rhode Island, Vermont	TBD	

Sales Representatives (cont.)

CENTRAL WEST	Regional Sales Manager: TBD
Northern California, Reno Nevada	TBD
NEW YORK	Regional Sales Manager: TBD
New Jersey, New York	TBD
Northwest	Regional Sales Manager: TBD
Alaska, Idaho, Oregon, Washington	TBD
North Central	Regional Sales Manager: TBD
Montana, Wyoming	TBD

Account Management

ACCOUNT EXECUTIVES	
Upper Midwest & South Central (RSM)	Steph Klosiewski Stephanie.Klosiewski@pacificlife.com (949) 219-3355
Great Lakes & NEP	Kayla Kozuch Kayla.Kozuch@PacificLife.com (949) 219-3737
Midwest	Jessica Baker Jessica.Baker@PacificLife.com (402) 203-4496
Mid-Atlantic, Northeast	Ally Cardello Ally.Cardello@PacificLife.com (980) 556-2975
TX & OK	Leslie Reese Leslie.Reese@PacificLife.com (808) 375-0824
Southwest	Megan Collins Megan.Collins@PacificLife.com (720) 415-6171
Southeast	Geni Corral Geni.Corral@PacificLife.com (949) 758-7020
South Central (Sales Representatives)	Kolby Towe Kolby.Towe@PacificLife.com (949) 875-2037
OTHER	
National Accounts	Karla Herley Karla.Herley@pacificlife.com (402) 340-8001
General Agency/Technology Partners	William Schneider William.Schneider@PacificLife.com (207) 751-3138
NEP National Relationship	Michael Crispi Michael.Crispi@PacificLife.com (631) 455-1739

Sales Coordinators

Dan Pusch Daniel.Pusch@PacificLife.com (402)490-9090	
Drew Roberts (RSM)	Midwest
Andy Engelmann	Midwest
Brody Kelley	Midwest
Pete Buschbacher	Midwest
Heather DeCaussin Heather.DeCaussin@PacificLife.com (402) 574-3721	
Scott Aniel (RSM)	Great Lakes
Karl Simms	Great Lakes
Ryan Doyle	Northeast
Jim Healey James.Healey@PacificLife.com (402)574-4019	
Justin Zimmerman (RSM)	Mid-Atlantic
Jeremiah Buck	Mid-Atlantic
Nick Margherio	Mid-Atlantic
Lisa Duersch Lisa.Duersch@PacificLife.com (402) 574-3302	
Sidney Kidder (RSM)	South Central
Brand Spragins	South Central
Eric Beaven	South Central
Jamie O'Connor	South Central

Sales Coordinators (cont.)

Nicholas Mores Nicholas.Mores@pacificlife.com (949) 219-6368	
Dawn Brown	Great Lakes
Shawn Krysty	Great Lakes
Mike Barry (RSM)	Northeast
Paige DiSpirito Paige.DiSpirito@PacificLife.com (949) 219-3276	
Centro	Southwest
Karla Herley	National
Michael Cirspi (NEP)	National
Stefannie Mader Stefannie.Mader@PacificLife.com (949) 618-6286	
Nick Brown	Southeast
Jason Addy (RSM)	Southeast
Cara Scopelitis	Southeast
Centro Back Up	
Trishia Kirkpatrick Trisha.Kirkpatrick@PacificLife.com (402) 574-5900	
Jeff Sterling (RSM)	TX & OK
Crayton Davidson	TX & OK
Matt Davis	TX & OK
Grayson Moore	TX & OK
Sydney Maxwell Sydney.Maxwell@PacificLife.com (402) 718-0966	
Annie Kremer	Midwest
Tammy Martin	Midwest
Bryan Danford	Midwest
Travis Martin	TX & OK
Cassandra Martniez Cassandra.Martinez@PacificLife.com (949) 219-3747	
Greg Hodge (RSM)	Upper Midwest
Courtney Hanson	Upper Midwest
Paul Zeman	Upper Midwest
Rebecca Purdy	Southwest
Keirsten Speck Keirsten.Speck@PacificLife.com (949) 219-3747	
Mike Fitzpatrick	Mid-Atlantic
Andy Schoppert	South Central
Shandon Sharifi Shandon.Sharifi@pacificlife.com (949) 219-4490	
Steve Porath (RSM)	Southwest
McKenzie Popick	Southwest
Lou Hingston	Southwest