Pacific Life Global Funding II

August 21, 2025





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A portion of this presentation describes funding agreements (the "Funding Agreements" and, each a "Funding Agreement") issued by Pacific Life Insurance Company ("Pacific Life") in connection with Pacific Life Global Funding II's global debt issuance program. This information is presented solely to detail a funding source employed by Pacific Life and does not constitute an offer to sell, or a solicitation to buy, any securities. The notes issued pursuant to the global debt issuance program have not been and will not be registered under the Securities Act of 1933, as amended (the "Securities Act"), or any applicable state or foreign securities laws.

The notes may be offered only:

- By the Offering Memorandum, dated March 21, 2025, as supplemented from time to time;
- In the United States to "Qualified Institutional Buyers", as defined in Rule 144A under the Securities Act; and
- In "Offshore Transactions" to persons other than "U.S. Persons", each as defined in Regulation S under the Securities Act.

RBC INFORMATION: Pacific Life Insurance Company is required to report risk-based capital ("RBC") data, including its company action level RBC ratio ("RBC Ratio"), to the Nebraska Department of Insurance ("NE DOI") annually. The RBC Ratio is calculated based on a formula which applies factors to various asset, premium and statutory reserve items and accounts for risk characteristics of the insurer. NE DOI uses RBC data as a regulatory tool to identify possible inadequately capitalized insurers for purposes of initiating regulatory action and not as a means to rank insurers generally. Nebraska law imposes broad confidentiality restrictions against the use and publication of RBC data by those engaged in the insurance business (including insurers, agents, brokers and others) and by the NE DOI. Inclusion of Pacific Life Insurance Company's RBC Ratio in this presentation is intended solely for informational purposes for investors, prospective investors, banking and other counterparties with respect to institutional products and other commercial transactions and not for the use or disclosure by those engaged in the insurance business.

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The Company does not intend, and is under no obligation, to update any forward-looking statement or other information included in this presentation.





### Pacific Life Insurance Company

For nearly 160 years, Pacific Life has helped millions of individuals and families with their financial needs through a wide range of life insurance products, annuities, and mutual funds. The company offers a variety of investment products and services to individuals, businesses, and pension plans. Whether your goal is to protect loved ones or grow your assets for retirement, Pacific Life provides innovative products and services that offer value and financial security for current and future generations. Pacific Life has no publicly traded stock. We are an independent company focused on financial strength and long-term strategies that benefit policyholders and clients.

\*"World's Most Ethical Companies" and "Ethisphere" names and marks are registered trademarks of Ethisphere LLC.



### **PURPOSE**

### Confidence for Generations

### **OUR VALUES**

#### **PEOPLE**

Our people are our greatest asset. We continuously develop ourselves and empower each other to actively contribute to our overall success.

#### **INTEGRITY**

We do the right thing for our customers, people, and communities and hold each other accountable for maintaining their trust in our promises.

#### COURAGE

We innovate and make Pacific Life stronger by seeking diverse perspectives, testing different ways of operating and engaging in constructive debate.

#### **PARTNERSHIP**

Relationships are at the center of our business, and we work together as one team to meet the needs of our stakeholders.

#### **ENDURING STRENGTH**

We take pride in being here for the long-term. Our financial strength, resilience and risk mindset enables our customers to worry less and live more.



Issuer & Credit Overview





# Overview of Pacific Life Global Funding II



### Issuer

Pacific Life Global Funding II, a Delaware special purpose statutory trust



### Funding Agreement Provider

Pacific Life Insurance Company ("Pacific Life" or "PLIC"), a Nebraska-domiciled life insurance company



### Type

Funding Agreement-Backed ("FA-Backed") Global Medium-Term Notes



### PLIC Financial Strength Ratings<sup>1</sup>

- Moody's: Aa3 (Stable outlook)
- S&P: AA- (Stable outlook)
- Fitch: AA- (Stable outlook)
- AM Best: A+ (Stable outlook)



Program Size \$15B



**Listing**Euronext Dublin



144A / Regulation S

**Format** 

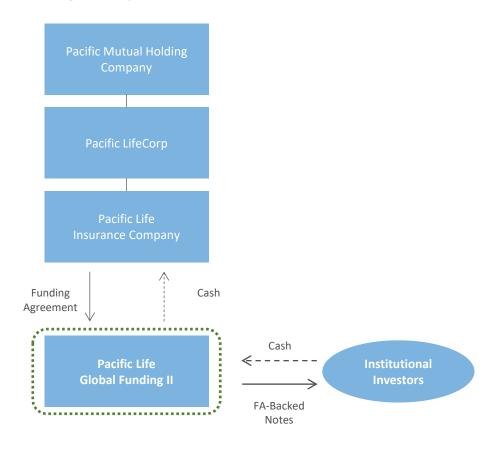
<sup>1</sup> Ratings as of August 20, 2025





### FA-Backed Structure Overview

### **Legal Entity Overview**



#### **FA-Backed Note Mechanics**

- Pacific Life Global Funding II issues global medium-term notes
- Each series of notes will be secured by one or more Funding Agreements from Pacific Life Insurance Company
- When Pacific Life Global Funding II issues a series of notes, the proceeds from the issuance will be used to purchase a Funding Agreement from Pacific Life Insurance Company, which will in turn use the cash to invest in a portfolio of assets
- The Funding Agreement will mirror Pacific Life Global Funding II's interest and principal payments on the notes
- Under Nebraska statutory law, the Funding Agreement securing the notes will rank pari passu with policyholder claims in the event of an insolvency of Pacific Life Insurance Company
- Pacific Life Global Funding II's FA-Backed Notes program ratings are:

• Moody's<sup>1</sup>: Aa3

• S&P<sup>2</sup>: AA-

• Fitch<sup>1</sup>: AA-

<sup>&</sup>lt;sup>2</sup> Rating based on note issuance in July 2025



<sup>&</sup>lt;sup>1</sup> Ratings as of August 20, 2025

### Commitment and Consistency



### Pacific Life Global Funding II has issued \$16.3B<sup>1</sup> since launching the program in 2020

- Our \$800M Sustainable Bond issuance is the largest ESG (Environmental, Social, and Governance) labeled transaction in the U.S. life insurance space to date
- Originated the sector's first Green Euro-denominated FA-Backed Note
- Transacted first ever 5-year SOFR FA-Backed issuance
- Carried out the largest FABN primary issuance in the Canadian market
- Executed FA-Backed transactions denominated in AUD, CAD, CHF, EUR, GBP, HKD, NOK, and USD, across tenors between 2-years and 12-years

<sup>1</sup> As of August 20, 2025



### Pacific Life Investment Highlights

- 1 Well-established life insurer with a diversified business
  - A leading insurance company with retail life and annuity product offerings through our Consumer Markets division
  - Strong market position in the affluent market with extensive distribution relationships
  - · Well-established and growing in our Institutional markets
  - Entered the Workforce Benefits market through a dedicated business line<sup>1</sup>
- 2 Experienced and seasoned management team
  - Senior management has extensive experience in the insurance and investment industry, with ~30 average years of experience
- 3 Robust balance sheet
  - Strong capitalization and liquidity
  - Risk-based capital ratio<sup>2</sup> of 503% as of December 31, 2024
  - Commitment to credit strength and ratings

- 4 High quality, diversified investment portfolio
  - Strong performing general account portfolio
  - Portfolio mainly comprised of investment grade public and private fixed income securities and mortgage loans
  - Strong commercial mortgage portfolio loan-to-value of 61.4% as of June 30, 2025

- 5 Well-defined risk management and governance framework
  - Strong risk conscious culture that is embedded throughout the enterprise
  - Guides capital and risk management decisions
  - · Robust financial liquidity to meet obligations
- 6 Mutual insurance holding company structure
  - Mutual holding company structure provides strong focus on long-term policyholder value creation
  - Thoughtfully managed financial profile not subject to public investor expectations of capital return such as stock buybacks

<sup>&</sup>lt;sup>2</sup> RBC Ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities. See limitations on use in *Important Notices*, on slide 2



<sup>&</sup>lt;sup>1</sup> Workforce Benefits products are currently issued by Pacific Life & Annuity Company, a subsidiary of Pacific Life Insurance Company

### Success by the Numbers

Pacific Life is the 15th largest life insurance company in the U.S. based on statutory admitted assets<sup>1</sup> and has ranked among the top 10 in total life insurance sales for more than 10 years<sup>2</sup>

Key Pacific Life's product U.S. market rankings<sup>2</sup>:

- #1 total life insurance sales
- #2 indexed universal life insurance sales
- #1 universal life insurance sales
- #2 variable universal life insurance sales
- #3 structured settlement annuity sales



Ranked 272<sup>nd</sup> out of 500 U.S. companies by gross revenue



LEADER

Ranked Top Life
Insurance Carrier in 2025<sup>3</sup>



#### **ETHICAL**

One of the World's Most Ethical Companies – 8th consecutive year<sup>5</sup>



**STRONG** 

Strong Financial Strength Composite Score, COMDEX rating 94 out of 100<sup>4</sup>

### Signatory of:



#### RESPONSIBLE INVESTMENT

Committed to responsible investment and sustainable business practices



<sup>&</sup>lt;sup>1</sup> A.M. Best Company, Inc. Best's Statistical Study Top 200 U.S. Life/Health Writers - Total Admitted Assets - 2024, data as of July 2025

<sup>&</sup>lt;sup>2</sup> Based on data from LIMRA International as of March 30, 2025 for life insurance sales and for structured settlement annuity sales

<sup>&</sup>lt;sup>3</sup> Forbes "America's Best Insurance Companies." Published 9/24/24. Forbes Advisor is not an affiliated company of Pacific Life Insurance Company <sup>4</sup> The COMDEX is a composite score of the four independent raters of financial strength (A.M. Best, Fitch, Moody's, and Standard & Poor's). The COMDEX rates life insurance companies on a scale of 0 to 100, with 100 being the highest rating. For current ratings, visit www.PacificLife.com. COMDEX is not an affiliated company of Pacific Life Insurance Company

<sup>&</sup>lt;sup>5</sup> Ethisphere Institute named Pacific Life one of the 2025 World's Most Ethical Companies based on its compliance and ethics program, corporate citizenship, culture of ethics, corporate governance, and leadership, innovation, and reputation. This marks the eighth consecutive year Pacific Life has been recognized. Ethisphere Institute is not an affiliated company of Pacific Life Insurance Company

# Pacific Life Management Team

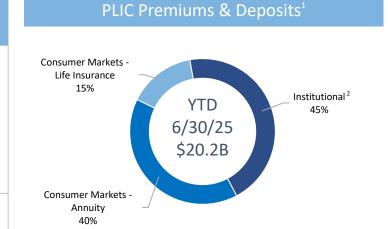
Darryl Button President & Chief Executive Officer	<ul> <li>CFO of Pacific Life</li> <li>CFO and member of the Executive Board of Aegon N.V.</li> <li>CFO of Transamerica</li> <li>Joined Pacific Life in 2017</li> </ul>	32 years experience	<b>Tod Nasser</b> EVP & Chief Investment Officer	<ul> <li>SVP, Investment Management</li> <li>VP of strategy, municipal bond sales and trading, First Boston Corp.</li> <li>Head strategist, financial futures and options, First Boston Corp.</li> <li>Joined Pacific Life in 1991</li> </ul>	42 years experience
Jay Orlandi EVP & General Counsel	<ul> <li>EVP, Chief Operating Officer of Transamerica</li> <li>Joined Pacific Life in 2020</li> </ul>	25 years experience	Alessandro Papa EVP & Chief Risk Officer	<ul> <li>Chief of Staff to the President &amp; CEO, MetLife, Inc.</li> <li>Head of Insurance and Product Risk Management, MetLife, Inc.</li> <li>U.S. Chief Risk Officer, MetLife, Inc.</li> <li>Joined Pacific Life in 2020</li> </ul>	13 years experience
Vibhu Sharma EVP & Chief Financial Officer	<ul> <li>EVP, CFO &amp; Treasurer, Thrivent</li> <li>EVP, CFO &amp; Treasurer, Mutual of Omaha</li> <li>CEO, General Insurance Business and Country Head of UK, Zurich Insurance Group AG</li> <li>Joined Pacific Life in 2022</li> </ul>	37 years experience	Dawn Behnke EVP, Consumer Markets  David Howell	<ul> <li>SVP, Product &amp; Strategy Management, Life Insurance Division</li> <li>VP, IT &amp; PMO Operations, Life Insurance Division</li> <li>Joined Pacific Life in 2001</li> <li>CEO, Scottish Re Group Limited</li> </ul>	38 years experience 36 years
Mary Beth Eckert EVP & Chief Information and Digital Officer	<ul> <li>SVP &amp; Chief Information Officer, USAA</li> <li>Vice President, Travelers Group</li> <li>Consultant, PricewaterhouseCoopers</li> <li>Joined Pacific Life in 2022</li> </ul>	30 years experience	Chief Executive Officer, Pacific Life Re <sup>1</sup> Brian Woolfolk EVP, Institutional	<ul> <li>Chief Pricing Officer, Swiss Re</li> <li>Joined Pacific Life in 2008</li> <li>SVP &amp; CMO, Retirement Solutions Division</li> <li>VP, Product Pricing, Retirement Solutions Division</li> <li>Joined Pacific Life in 2010</li> </ul>	27 years experience
Laura Cushing EVP & Chief Human Resources Officer	<ul> <li>Chief Human Resources Officer, Loews Corporation</li> <li>Managing Director, Head of Talent Management, Consumer &amp; Community Banking, JPMorgan Chase</li> <li>Joined Pacific Life in 2024</li> </ul>	31 years experience	Joseph Krum SVP, Global Institutional Investment Group	<ul> <li>VP, Capital Markets Group</li> <li>VP, Treasurer</li> <li>Joined Pacific Life in 2002</li> </ul>	34 years experience

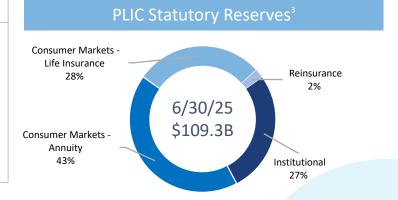
<sup>&</sup>lt;sup>1</sup> Mr. Howell is Chief Executive Officer of Pacific Life Re Holdings, LLC and its subsidiaries Pacific Life Re Global Limited and Pacific Life Re International Limited, all affiliated companies of Pacific Life Insurance Company



## Pacific Life Insurance Company Business Profile

	Consumer Markets – Life Insurance	Consumer Markets – Annuity	Institutional	Reinsurance
Products	<ul> <li>Term Life</li> <li>Universal Life</li> <li>Indexed Universal Life</li> <li>Variable Universal Life</li> </ul>	<ul> <li>Variable Annuities</li> <li>Fixed Annuities</li> <li>Registered Index-Linked Annuities</li> <li>Structured Settlement Annuities</li> </ul>	<ul> <li>Pension Risk-Transfer</li> <li>Defined Contribution Lifetime Income</li> <li>Stable Value</li> <li>Capital Markets Spread Lending</li> <li>Institutional Fixed Annuities</li> </ul>	Domestic Retrocession     Longevity Reinsurance
Target Markets	<ul><li>Individuals</li><li>Small businesses</li><li>Corporations</li></ul>	<ul><li>Individuals</li><li>Small businesses</li></ul>	<ul><li>Retirement plans</li><li>Corporations</li><li>Financial institutions</li><li>Institutional investors</li></ul>	Global insurance and reinsurance companies
Distribution	<ul> <li>Independent life producers</li> <li>Financial advisory networks</li> <li>Wirehouses</li> <li>M Financial<sup>4</sup></li> </ul>	<ul><li>Financial institutions</li><li>RIAs</li><li>Regional broker-dealers</li><li>Wirehouses</li><li>IMOs</li></ul>	<ul> <li>Actuarial and benefit consulting firms</li> <li>Third-party brokers</li> <li>Fund management firms</li> <li>Investment banks</li> <li>Internal teams</li> </ul>	<ul> <li>Insurance Brokers</li> <li>Direct to (re)insurers</li> <li>Distribution partners</li> </ul>





<sup>&</sup>lt;sup>1</sup> Represents direct premiums and annuity considerations for life and accident and health contracts and deposits received for deposit-type contracts for the six months ended 6/30/2025

<sup>&</sup>lt;sup>4</sup> M Financial Group is a life insurance distribution, service, and product organization serving high net worth individuals, executives and employers



<sup>&</sup>lt;sup>2</sup> Including \$2.0B of short-term funding agreement issuances through 6/30/2025

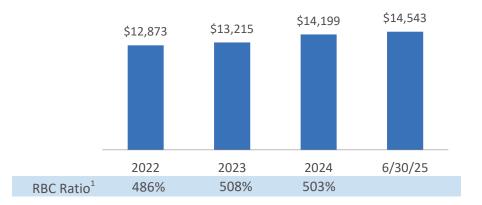
<sup>&</sup>lt;sup>3</sup> Total general account annuity and life actuarial reserves and deposit-type contract liabilities as of 6/30/2025

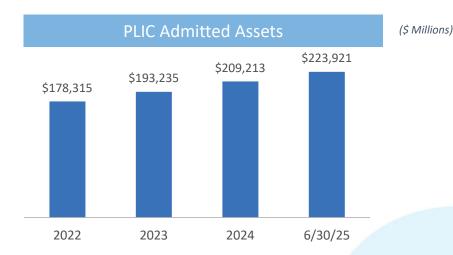
### Statutory Capitalization and Admitted Assets

PLIC Capitalization<sup>2</sup>

(\$ Millions)

- · Capital and income generation increased moderately, reflective of
  - Continued strong sales across our business lines leading to growth in our investment portfolio and robust investment income due to higher yielding investments
  - Realized capital gains driven by call options associated with fixed indexed annuities and indexed universal life due to equity market performance and unrealized gains due to market value changes in other invested assets
  - Increase in Asset Valuation Reserve ("AVR") as a result of market impacts and portfolio growth,
  - Partially offset by reserve strain due to new PRT business sales
- RBC Ratio<sup>1</sup> of 503% as of December 31, 2024
- Assets increased from new business growth primarily in bonds, securities lending and private equity investments.





<sup>&</sup>lt;sup>1</sup> RBC Ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities. See limitations on use in *Important Notices*, on slide 2. RBC is only presented on an annual basis.

<sup>2</sup> Includes capital and surplus and AVR



### Statutory Premiums and Deposits

- 5-year CAGR<sup>2</sup> of 17% driven by strong growth across our institutional and retail products
- Strong year-over-year growth in direct premiums and deposits across many of our Institutional and retail product lines, highlighted by

Institutional products: 15%

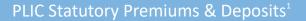
Variable universal life: 35%

Indexed universal life: 25%

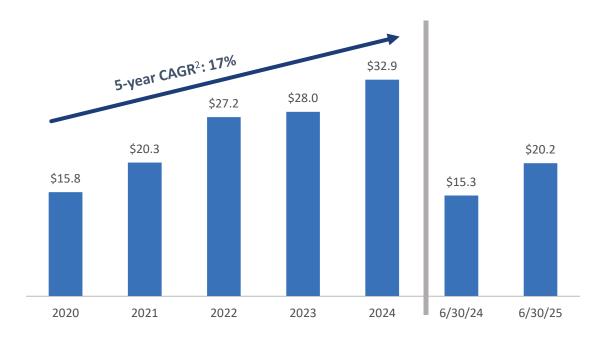
• Fixed Annuities: 99%

Variable Annuities: 49%

• We remain committed to growing our retail, institutional, and reinsurance product lines. The diversification of our business mix bodes well for future growth and enables us to navigate through economic and business cycles



(\$ Billions)



<sup>&</sup>lt;sup>2</sup> 5-year CAGR calculated using years 2020-2024



<sup>&</sup>lt;sup>1</sup> Represents direct premiums and annuity considerations for life and accident and health contracts and deposits received for deposit-type contracts

### Consumer Markets – Life Insurance

Our solutions for individuals, families, and businesses help them reach their goals of financial protection and supplemental retirement income through life insurance. We work with leading financial professionals to provide high-quality products and services for the diverse and evolving needs of their clients.

#### **Strategy & Target Markets**

- Deliver exceptional products, services, and experiences that meet the needs of our target markets (individuals, small businesses, corporations)
- Strengthen our industry-leading position in the Affluent Market
- Grow sustainably and profitably in the Broad Market

#### **Key Products**

- Our products are centered around customer needs, spanning across financial protection, business planning and continuation strategies, estate planning strategies, and supplemental retirement income
- Key product lines include term life, indexed universal life, and variable universal life

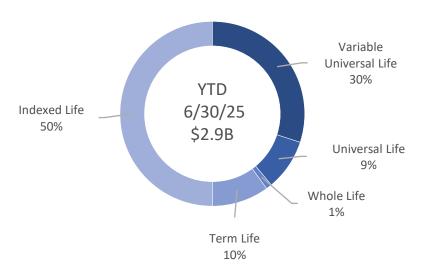
#### **Distribution Model**

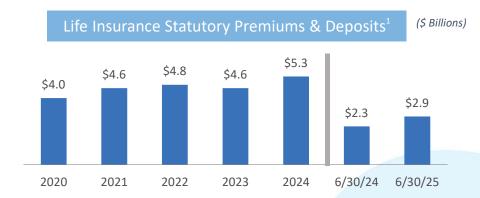
- Our differentiated distribution model supported by consultative sales support is central to our go-to market strategy
- Distribution channels include independent financial professionals, producer groups, financial institutions, wirehouses, brokerage general agencies, and direct marketers

<sup>&</sup>lt;sup>1</sup> Represents direct premiums and annuity considerations for life and accident and health contracts and deposits received for deposit-type contracts



### Business Mix by Premiums & Deposits<sup>1</sup>





### Consumer Markets – Annuity

We offer a broad and diversified range of products and solutions designed to help individuals and families achieve asset growth, guaranteed lifetime income, and long-term financial independence.

#### **Strategy & Target Markets**

- Deliver exceptional customer experience and financial solutions that meet the needs of our target markets (individuals, families & small businesses)
- Grow core markets, broaden distribution, drive operational excellence, and enhance the customer experience

#### **Key Products**

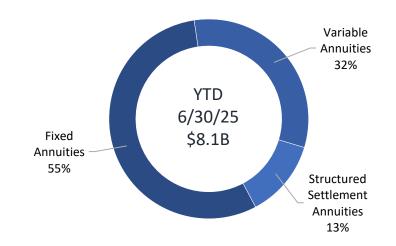
- We offer a broad and diversified range of products and solutions designed to help individuals and families achieve financial security, wealth accumulation, and guaranteed lifetime income
- Key product lines include Variable Annuities, Fixed Annuities, and Structured Settlement Annuities

#### **Distribution Model**

 Distribution channels include independent financial professionals, financial institutions, wirehouses, independent marketing organizations, brokerage general agencies, and registered investment advisors

# PACIFIC LIFE

### Business Mix by Premiums & Deposits<sup>1</sup>





<sup>1</sup> Represents direct premiums and annuity considerations for life and accident and health contracts and deposits received for deposit-type contracts

### Institutional

We offer a spectrum of risk mitigating and financing solutions to meet the needs of our clients. We have a dedicated team of experts that specialize in institutional markets.

#### Strategy & Target Markets

 Grow our institutional business by exceeding customer expectations, driving new business growth, improving operational efficiency, and expanding our analytical capabilities

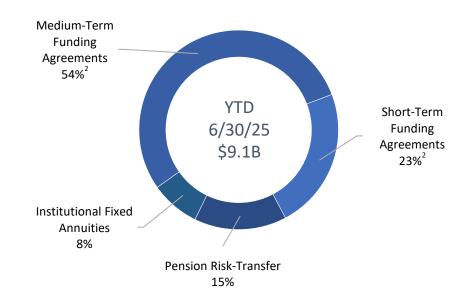
#### **Key Products**

- Key product lines include Pension Risk-Transfer, Stable Value Wrap, FA-Backed Notes, FA-Backed Commercial Paper, Federal Home Loan Bank Advances, and Institutional Fixed Annuities
- Emerging product offerings include Defined Contribution Lifetime Income

#### **Distribution Model**

 Our Pension and Stable Value products are offered through plan sponsors, consultants, and investment partnerships while our funding agreements are offered to institutional investors

### Business Mix by Premiums & Deposits<sup>1</sup>





<sup>&</sup>lt;sup>1</sup> Represents direct premiums and annuity considerations for life contracts and deposits received for deposit-type contracts. Stable Value Wrap fee income is not included in the table above as Stable Value Wrap fees are recorded in miscellaneous income

<sup>&</sup>lt;sup>2</sup> Short-term funding agreements include funding agreements with maturities less than 12 months. Medium-term funding agreements have maturities greater than 12 months



### Pacific Life Insurance Company's Ratings









Favorable Business Profile

Strong Market Positions

Diversified Earnings

Very Strong Capitalization

**Excellent Liquidity** 

RATINGS AS OF AUGUST 20, 2025

<sup>&</sup>lt;sup>4</sup> AM Best outlook and rating reaffirmed in October 2024



<sup>&</sup>lt;sup>1</sup> Moody's outlook and rating reaffirmed in November 2024

<sup>&</sup>lt;sup>2</sup> S&P outlook and rating reaffirmed in April 2025

<sup>&</sup>lt;sup>3</sup> Fitch outlook and rating reaffirmed in August 2025

### Strong Enterprise Risk Management

- ✓ Strong Risk Culture
- ✓ Diversified Business Profile
- ✓ Clearly Articulated Risk Appetite
- ✓ Well-Designed Risk Framework
- ✓ Robust Governance Structure
- **✓ Effective Risk Organization**

Comprehensive Stress Testing

- Resilient capital ratio under extreme market stress scenarios
- Sufficient liquidity to support elevated demands under stress

Strong Financial and Market Risk Management

- Diversified and well-positioned investment portfolio
- Disciplined asset-liability management
- · Hedging programs performing as designed

Mature Operational Risk Management

- Effective coordination across three-lines-of-defense model
- Well-established enterprise-wide programs and processes

Robust Cyber Security & IT Risk Management

- Established programs aligned with industry standards<sup>2</sup>
- · Program maturity and control effectiveness regularly assessed
- · Extensive training and awareness campaigns

<sup>&</sup>lt;sup>2</sup> National Institute of Standards and Technology (NIST) Cybersecurity Framework (CSF) and Control Objectives for Information and Technologies (COBIT) Framework



<sup>&</sup>lt;sup>1</sup>Three lines of defense framework for risk management includes risk owners as first line, risk management as second line, and internal audit as third line

# Investment Strategy Starts with our Liabilities

- The general account is segmented into product portfolios with characteristics determined by liability needs
- Investment decisions are based on both top-down views and bottom-up analysis
- We seek to optimize among yield, risk, capital efficiency, and relative value
- We continually reassess risk-adjusted return across investment opportunities, including by sector, geography, and rating
- Investment pace is influenced by projected cash flows and market opportunities
- As the economic environment evolves, we re-evaluate all of our holdings in terms of value, suitability, and credit fundamentals





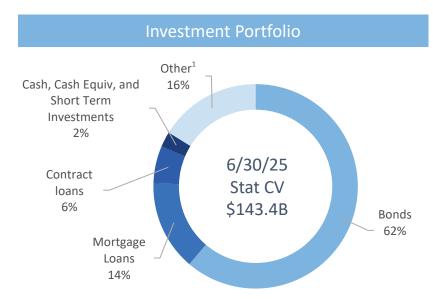
### Pacific Life Investment Portfolio Highlights

#### Total investment portfolio

• Investment portfolio consists primarily of investment grade public and private fixed-income securities, mortgage loans, and contract loans

### Fixed income profile

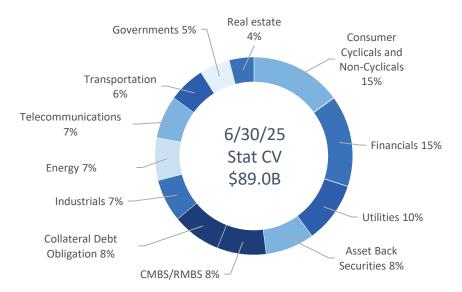
- Net unrealized losses in the fixed-income portfolio were \$4.3B as of June 30, 2025
- As of June 30, 2025, 95% of our fixed maturity securities were rated as investment-grade. We have not experienced any material changes in the credit quality of our portfolio since December 31, 2024
- Fixed-income portfolio performance continues to be strong



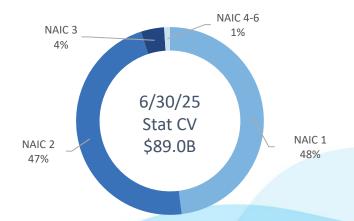
<sup>&</sup>lt;sup>1</sup> Other includes other invested assets, securities lending reinvested collateral assets, private equity funds, derivatives, and common stock



### Fixed Income Securities By Industry



### Fixed Income Securities By NAIC Rating



# Pacific Life Mortgage Loan and Real Estate Portfolio Highlights

### Portfolio strategy

- Mortgage loan and real estate emphasis is on properties in high "barrier to entry" locations and regions exhibiting strong demographic and economic trends
- Loan underwriting at origination emphasizes high debt coverage ratio and low loan-tovalue

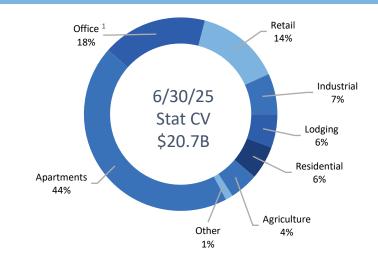
### Mortgage loan and real estate profile

- As of June 30, 2025, total carrying value of mortgage loans and real estate was \$20.7B. Mortgage loans primarily consist of commercial mortgage loans
- Overall portfolio loan-to-value (LTV) for commercial mortgage loans remains strong at 61.4% as of June 30, 2025, compared to 61.7% at year-end 2024
- The real estate mortgage portfolio is backed by high quality assets that are operated by owners with proven track records. As of June 30, 2025,
  - 3.6% of the mortgage portfolio loans are engaged in deferral of scheduled principal amortization
  - No credit losses associated with commercial mortgage loans year-to-date

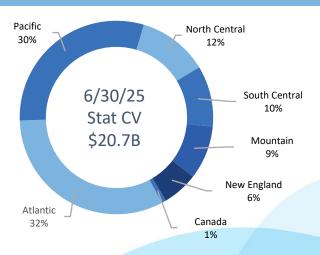
 $<sup>^{\</sup>rm 2}$  Regions consistent with the American Council of Life Insurers (ACLI) geographic regions



### **Property Type**



### Geographic Region<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> Office portfolio attributes: Average LTV of 61.34%, average debt coverage ratio (DCR) of 1.89x, average occupancy of 92.83%

### Liquidity Summary

(\$ Billions)	6/30/25
Cash and Cash Equivalents <sup>1</sup>	\$0.5
High Quality Liquid Assets (HQLA) <sup>2</sup>	\$9.4
Total Cash and HQLA	\$9.9
Total Contingent Capacity <sup>3</sup>	\$8.8
Revolving Credit Facility (RCF)⁴	\$1.5
Total Available Liquidity <sup>5</sup>	\$20.2

- Strong surplus liquidity with total cash/cash equivalents of \$0.5B and HQLA of \$9.4B
- Available contingent liquidity of \$8.8B, where most sources are able to provide same day funding
- Supplemental to contingent liquidity, Pacific Life has access to \$1.5B through an undrawn revolving credit facility provided collectively by top tier global and U.S. banks
- Total available liquidity of \$20.2B represents a subset of our total available liquidity at the consolidated group level

<sup>&</sup>lt;sup>5</sup> Represents management's internal measure of liquidity. Includes liquidity sources within PLC and readily available to PLIC



<sup>&</sup>lt;sup>1</sup> Excludes bilateral cash collateral pledged or received, including associated deposits and restricted funds

<sup>&</sup>lt;sup>2</sup> HQLA includes unencumbered U.S. Treasuries, U.S. Agency securities, G20 sovereigns, and floaters with credit ratings of AA- or higher

<sup>&</sup>lt;sup>3</sup> Total Contingent Capacity include estimated borrowing capacity against Federal Home Loan Bank (FHLB) eligible pledged collateral, Federal Agriculture Mortgage Corporation (FMAC) eligible collateral, IG repo and securities lending cash release capacity

<sup>&</sup>lt;sup>4</sup> Pacific LifeCorp and PLIC co-borrowed RCF matures in June 2030

Corporate Social Responsibility & Sustainable Financing Framework





### Pacific Life's Principles for Responsible Investing







**EVIRONMENTAL** 

**SOCIAL** 

**GOVERNANCE** 

The mission of Pacific Life's investment team is to deliver solid risk-adjusted returns that provide flexible, scalable, and value-added solutions to Pacific Life's General Account and in support of Pacific Life's product portfolio. In fulfilling this mission, it is important that we do so in a responsible manner. Investing responsibly is a key theme of Pacific Life's Corporate Social Responsibility program and it aligns with Pacific Life's Values.

As an enterprise, we believe that responsible investing is not only good for the environment and society, but also key to our long-term financial strength and our mission to help our clients and their families attain peace of mind and financial security. We continually evolve our investment processes and incorporate environmental, social, and governance (ESG) factors to better align our decision-making with our duty to invest responsibly. Pacific Life is a signatory of the United Nations-supported Principles for Responsible Investment (UN PRI), underscoring our commitment to responsible investment and sustainable business practices.

For more information, please visit: https://www.pacificlife.com/home/corporate-social-responsibility/responsible-investment-policy.html1

1 Information contained on or connected to Pacific Life's website is not part of the Offering Memorandum, and investors should not rely on any such information in making their decision whether to purchase Notes.



### Pacific Life Corporate Social Responsibility

Pacific Life is committed to creating a meaningful future for our stakeholders. This extends beyond the current generation, which is why our corporate social responsibility initiatives create lasting, positive impact for our customer, our people, our communities, and our environment. To learn more about our programs, visit <a href="https://www.pacificlife.com/csr">www.pacificlife.com/csr</a>.



#### Customers

Our strong ethics, investment, and privacy programs represent our commitment to the highest standards and help ensure we're able to meet the promises we make to our policyholders. Our investment options within our product portfolios provide choice and flexibility, including investment funds focused on Corporate Social Responsibility principles.



### People

Our employees are essential to our success. We strive to promote an environment where employees feel engaged, supported and inspired by our purpose. We understand an inclusive workplace enhances our ability to deliver on our mission to help clients achieve financial security.



### Communities

Our commitment to communities means that we invest in making a meaningful impact locally and globally, through our philanthropic giving, our volunteering, and our impact investments. Our Global Philanthropy Program has donated nearly \$159 million to nonprofits over the past four decades. Additionally, our volunteer programs generate thousands of hours of service to our communities every year.



### **Environmental Stewardship**

Pacific Life is committed to having a positive impact on our environment and becoming more resilient in our operations. We are working to protect our oceans, reduce our environmental footprint, and identify investment opportunities that are good for business and the planet.

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### Blue Carbon Philanthropy



- In connection with our humpback whale brand icon, Pacific Life and its Foundation have invested \$18.6 million globally in ocean health and the conservation of marine mammals.
- As part of our ocean strategic funding, Pacific Life joined with World Wildlife Fund UK as an initial funder of their *Blue Forests* project, with a commitment of £450,000 through 2026.
- Blue forests, otherwise referred to as blue carbon habitats, include mangroves, seagrass meadows, saltmarshes, and kelp forests.
- These habitats sequester 3-4x more carbon than terrestrial forests, yet are under a range of threats leading to over 50% loss of mangroves alone, for example, over the last 30 years.
- By 2030, the WWF-UK program aims to:
  - Protect 118 million tons of stored carbon
  - Sequester a further 2.9 million metric tons of CO2 from the atmosphere each year, and
  - Secure the wellbeing and climate resilience of 171 million people living in coastal communities



### Pacific Life Sustainable Financing Framework

IN ALIGNMENT WITH THE FOUR COMPONENTS OF THE SUSTAINABILITY BOND GUIDELINES-2021 (SBG), THE GREEN BOND PRINCIPLES-2021 (GBP) AND THE SOCIAL BOND PRINCIPLES-2023 (SBP)

Use of proceeds

An amount equal to the net proceeds will be allocated to existing or future investments in or financings of Eligible Projects that meet Pacific Life's Sustainable Financing Framework Eligibility Criteria:

• Green Buildings, Renewable Energy, Energy Efficiency, Sustainable Water and Wastewater Management, Terrestrial and Aquatic Biodiversity

Conservation, Clean Transportation, Circular Economy adapted products, production technologies and processes and/or certified eco-efficient product,

Environmentally Sustainable Management of Living Natural Resources and Land Use, Access to Essential Services – Education, Affordable Housing

Process for project evaluation and selection

Pacific Life's Sustainable Financing Steering Committee is comprised of members from the Institutional Capital Markets Group, Investment Management, Law Department, Corporate Affairs, and/or Brand Management, and is responsible for the review and selection of the green and social projects that will qualify as Eligible Projects for the final approval of Pacific Life's Institutional Capital Markets Group

**Management of proceeds** 

Pacific Life tracks allocations using its internal recording system. Pacific Life intends to allocate an amount equal to the net proceeds in the first 24 months after issuance

Reporting

Pacific Life will report annually on allocation and associated KPIs until net proceeds are fully allocated to Eligible Projects. The report will be accompanied by an independent third-party review and verification of the use of proceeds

Pacific Life has posted on its <u>website</u><sup>1</sup> a Second Party Opinion from a consultant with recognized environmental and social expertise on the environmental and social benefits of Pacific Life's Sustainable Bond Framework as well as the alignment to the SBG, GBP and SBP



<sup>1</sup> Information contained on or connected to Pacific Life's website is not part of the Offering Memorandum, and investors should not rely on any such information in making their decision whether to purchase Notes.



### Pacific Life ESG Risk Rating

### Pacific LifeCorp

Industry Group: Insurance

Country/Region: United States of America

Identifier: -

Pacific LifeCorp is an insurance company. The Company provides individual life insurance, retirement savings products, annuities, and mutual funds, in the United States. Pacific LifeCorp is a subsidiary of Pacific Mutual Holding Company.

**ESG Risk Rating** 

**COMPREHENSIVE** 

8

20.8 Risk

Medium

Negligible	Low	Medium	High	Severe	
0-10	10-20	20-30	30-40	40+	

Ranking

Industry Group (1st = lowest risk)

Insurance

**102** out of 299

Universe

**Global Universe** 

4351 out of 14372

Last Full Update: Oct 16, 2023 (?) Last Update: May 23, 2024 (?)





Additional Information





# Key Financial Highlights

	Six Months Ended		Years Ended		
	June 30,		December 31,		
Selected Income Statement Data (\$ Millions)	2025	2024	2024	2023	2022
Premiums and annuity considerations <sup>1</sup>	10,778	6,366	13,678	3,955	14,298
Net investment income	2,024	1,960	3,946	3,818	3,401
Total revenues	13,198	8,583	18,401	8,745	18,730
Total benefits and expenses <sup>1</sup>	14,064	9,495	19,974	9,957	17,589
Realized capital gains (losses), net of taxes	1,086	1,050	1,830	1,237	(981)
Net income	196	47	178	51	151
Selected Balance Sheet Data (\$ Millions)					
Total invested assets	143,391	127,898	132,629	123,918	116,472
Total general account assets	147,642	131,895	137,099	127,659	119,679
Aggregate reserves	76,276	72,538	73,036	72,346	79,459
Liability for deposit-type contracts	32,979	25,678	28,797	22,005	18,585
Funds held under coinsurance	13,784	11,984	13,259	11,620	234
Separate account assets / liabilities	76,279	69,017	72,114	65,576	58,636
Asset valuation reserve	2,469	1,774	2,050	1,423	1,171
Total capital and surplus	12,074	11,826	12,149	11,792	11,702

<sup>&</sup>lt;sup>1</sup> Net of reinsurance (including an \$11.3B IUL reinsurance transaction with a highly-rated third party in 2023 and a \$1.0B affiliate reinsurance transaction in 2024).



# Overview of Pacific Life Short Term Funding, LLC



#### Issuer

Pacific Life Short Term Funding, LLC, a Delaware limited liability company



### **Funding Agreement Provider**

Pacific Life, a Nebraska domiciled company



### PLIC Short Term Ratings<sup>1</sup>

• Moody's: P-1

• S&P: A-1+

• Fitch: F1+

• AM Best: AMB-1+



### **Program Size**

\$5B

(\$1.4B outstanding as of June 30, 2025)



#### Type

Funding Agreement-Backed Commercial Paper ("FA-Backed CP")



#### **Format**

- Section 4(a)(2) / Rule 144A (Securities Act Exemption)
- Rule 3a-7 (Investment Company Act Exemption)



#### **Dealers**

- Academy Securities, Inc.<sup>2</sup>
- Barclays Capital Inc.
- Blaylock Van, LLC<sup>2</sup>
- Citigroup Global Markets Inc
- Goldman Sachs & Co. LLC
- J.P. Morgan Securities LLC
- Mischler Financial Group, Inc.<sup>2</sup>
- Wells Fargo Securities, LLC



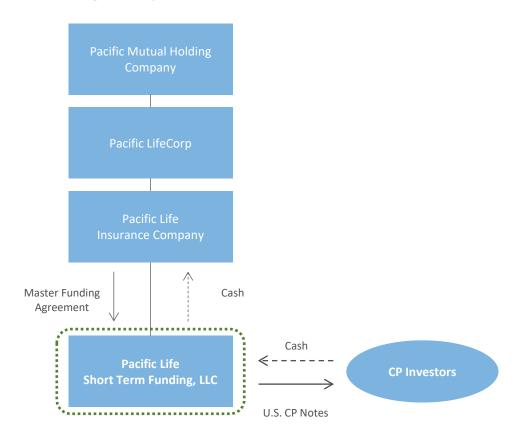
<sup>&</sup>lt;sup>2</sup> Veteran or minority-owned dealer





### FA-Backed Commercial Paper Structure Overview

### **Legal Entity Overview**



### **FA-Backed Commercial Paper Mechanics**

- Pacific Life Short Term Funding, LLC, is a special purpose vehicle (SPV) formed under the laws of the State of Delaware
- Pacific Life Insurance Company will issue a Master Funding Agreement (MFA) to Pacific Life Short Term Funding, LLC which will serve as the SPV's sole material asset
- Pacific Life Short Term Funding, LLC will issue match-funded U.S. CP Notes with the use of proceeds to acquire deposits under the MFA with Pacific Life Insurance Company
- Under Nebraska statutes, the deposits under the MFA backing the U.S. CP notes will rank pari passu with policyholder claims of Pacific Life Insurance Company
- Pacific Life Short Term Funding, LLC's FA-Backed CP program ratings<sup>1</sup> are:

Moody's: P-1

• S&P: A-1+

• Fitch: F1+

<sup>&</sup>lt;sup>1</sup> Ratings as of August 20, 2025



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